

## Swedish furniture design company looking to find high-quality furniture manufacturer of product storage furniture units.

### Summary

Profile type	Company's country	POD reference
<b>Business request</b>	<b>Sweden</b>	<b>BRSE20230905009</b>
Profile status	Type of partnership	Targeted countries
<b>PUBLISHED</b>	<b>Outsourcing agreement</b> <b>Supplier agreement</b>	<b>• World</b>
Contact Person	Term of validity	Last update
<b><a href="#">Rita ELSTE - TOMSONE</a></b>	<b>5 Sep 2023</b> <b>4 Sep 2024</b>	<b>5 Sep 2023</b>

### General Information

#### Short summary

An innovative architectural and furniture design studio in Sweden seeks a manufacturing partner for a line of modular product storage furniture units. The partnership sought is for prototype development and mass production.

#### Full description

The studio is in the process of creating an innovative line of modular product storage furniture units intended to revolutionise personal storage and organisation, catering to a market looking for exclusive, high-end, and intelligent product storage solutions.

The key trait of the design lies in the capability of the units to operate either individually or as part of a broader system. These units are meticulously designed to interlock, thus enabling customisable configurations tailored to suit diverse user needs.

The studio seeks a strategic and collaborative partner with experience in constructing high-quality, durable, and aesthetically pleasing furniture that features interlocking structures. The units will primarily be composed of powdered steel, acrylic, and tempered glass. In addition, they should be capable of incorporating tech-friendly features such as USB charging outlets, screen docks, and built-in speakers.

Potential partners should be committed to maintaining safety standards and adhering to industry certifications.

Partnership arrangement would include prototype and product development for long-term manufacturing for mass production or project-based manufacturing.

#### Advantages and innovations

The studio's comprehensive market research has revealed a strong demand for interconnectable units designed to improve lifestyle and space efficiency. Our product line offers compartments tailored to the specific measurements of the products it holds. The selection of powdered steel, acrylic, and tempered glass ensures a balance of durability and visual aesthetic. The integration of modern elements such as USB charging outlets, screen docks, sound-proofing, and built-in speakers caters to today's consumers.

#### Technical specification or expertise sought

The studio seeks a reliable manufacturing partner to bring its innovative product storage units from concept to market, combining excellent craftsmanship, technical expertise, and cost-effectiveness. The expected partnership should include:

1. Capabilities in working with powdered steel, acrylic, and tempered glass materials.
2. Expertise in creating interlocking structures, integral to the unit's modularity.
3. Experience in incorporating tech-friendly features such as USB charging outlets, screens, docks, sound-proofing, and built-in speakers.
4. Consistent adherence to safety and quality standards, with relevant industry certifications.

#### Stage of development

**Concept stage**

IPR Status

**Secret know-how**

#### Sustainable Development goals

• **Not relevant**

## Partner Sought

#### Expected role of the partner

The key activities of the partner would include:

1. Manufacturing: The primary role of the partner would involve manufacturing the modular product storage units based on the studio's design specifications.
2. Prototype Development: Initial collaboration would involve the creation of a high-quality prototype to test the design and functionality of the unit.
3. Design Optimisation: While the studio provides the initial design, the manufacturing partner's expertise and input in refining the design to enhance manufacturability, durability, and cost-effectiveness.

## Type of partnership

**Outsourcing agreement****Supplier agreement**

## Type and size of the partner

**• Other****• SME <=10****• Big company****• SME 50 - 249****• SME 11-49**

## Dissemination

## Technology keywords

- **02003003 - Component integration**
- **02001 - Design and Modelling / Prototypes**

## Targeted countries

- **World**

## Market keywords

- **07004005 - Furnishing and Furniture**
- **07004003 - Home furnishing and housewares**

## Sector groups involved

- **Retail**

## Media

## PDF documents

[Studio 11 architects mood boards.pdf](#)

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