

Swedish company providing fencing seeks new suppliers with innovative products

Summary

Profile type	Company's country	POD reference
Business request	Sweden	BRSE20230830004
Profile status	Type of partnership	Targeted countries
PUBLISHED	Supplier agreement	• World
Contact Person	Term of validity	Last update
Rita ELSTE - TOMSONE	30 Aug 2023 29 Aug 2024	30 Aug 2023

General Information

Short summary

A company from southern Sweden provides solutions within fencing and area protection for various use such as villa gardens, animals, farms, industry, rail and road, etc. The company strives to stay in the forefront and offer its customers the most innovative solutions on the market. Hence, it seeks new suppliers with innovative products that are close to its core business and used in agriculture and horticulture.

Full description

For over 35 years, the Swedish company has been providing a safer and more secure existence for humans and animals. The current portfolio consists of solutions from various brands for sectors such as villas and gardens, animals and farms, industries, rail and road, forest and wildlife, fruit plantations, etc. The product portfolio consists of products such as garden fences and safety fences, noise barriers, gates and nets.

The constant strive to be in the forefront and offer their customers innovative solutions has generated a wish to find new suppliers. The Swedish company is primarily interested to find new products that are close to its core business, but is open to new innovative suggestions within its area of operations.

Advantages and innovations

Technical specification or expertise sought

The company seeks innovative products that may complement its product portfolio within fencing and area protection.

Stage of development

Already on the market

Sustainable Development goals

• **Goal 9: Industry, Innovation and Infrastructure**

IPR Status

Partner Sought

Expected role of the partner

The company seeks suppliers that wish to enter the Swedish market through a reliable partner. The sought partner should:

- be a manufacturer of products within fencing and area protection used in agriculture and horticulture
- offer exclusive right for products which are not present in the Scandinavian market

Type of partnership

Supplier agreement

Type and size of the partner

- **SME 11-49**
- **SME 50 - 249**
- **SME <=10**

Dissemination



Technology keywords

Market keywords

- **08005 - Other Industrial Products (not elsewhere classified)**

Targeted countries

Sector groups involved

- **World**

